



CONTRACT ACCESS GROUP

FREE GUIDE

Why Government Contracting Works for Small Businesses

Every year, federal, state, and local agencies post hundreds of thousands of contracts for the same everyday work small businesses already do — construction, landscaping, cleaning, IT, and professional services. Most small business owners never look, assuming it's only for giant corporations with government-specialist teams. It isn't.

82

active Texas opportunities found in a single 45-day window, in just 5 example industries

28%

were set aside specifically for veteran-owned (SDVOSB) businesses

1000s

of NAICS codes exist across every industry — this same search works for yours

Turn the page to see exactly **who this works for**, and the six things to gather before you register.

Source: live SAM.gov opportunity scan, Texas, 5 example construction/trade NAICS codes, VA Network 17 facilities.

Who this is actually for

- ✓ **Any small business that can deliver what an agency needs**
Contractors, landscapers, cleaning companies, IT and professional services firms — if you already do this work for private or commercial clients, you already have what agencies are looking for.
- ✓ **Veteran-owned and service-disabled veteran-owned businesses**
Not required — but a meaningful edge once you're properly certified.
- ✓ **Established businesses with 2+ years of past work to reference**
Newer businesses can still register and bid — past performance just carries more weight later.
- ✓ **Anyone willing to spend a few focused hours on paperwork up front**
The registration and certification steps take real time once — not repeatedly.

Before you register on SAM.gov, get these ready

- ☐ **A Login.gov account** tied to an email you actually monitor.
- ☐ **Legal business name and EIN** matching IRS records exactly — even punctuation matters, and it's the #1 cause of rejection.
- ☐ **A physical business address** in USPS-standard format. No P.O. boxes.
- ☐ **An entity validation document** — Articles of Organization, IRS confirmation letter, utility bill, or business license.
- ☐ **Banking details for ACH**, plus your bank's ACH department contact.
- ☐ **3-5 NAICS codes** that genuinely reflect your work.

WANT TO SKIP THE PAPERWORK?

We'll register, certify, and hand you a shortlist of real opportunities

The Bid Ready Program Starter Package handles your SAM.gov registration, certification guidance, a capability statement, a curated shortlist of opportunities sized for your business, and a walkthrough of your first bid.

\$697 one-time · then optional monthly support

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